W-Systems Sugar Connector to DocuSign User Guide

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W-Systems Sugar Connector to DocuSign User Guide

Overview

The W-Systems Sugar Connector to DocuSign lets users send documents for electronic signature and view the signed documents attached to the originating record in Sugar.

This guide covers how administrators and users can engage with the Sugar Connector to DocuSign after it has been installed to your Sugar instance. For more information on installing the Sugar Connector to DocuSign, please refer to the <u>W-Systems Product Installation Guide</u>. For information on activating the package, please refer to the <u>Sugar Connector to DocuSign Administration</u> section of this page.

Note: This guide pertains to the latest release of the W-Systems Sugar Connector to DocuSign. If you are not using the latest version, then you may not have access to some of the features listed on this page. Please refer to the <u>W-Systems</u> <u>Supported Platforms</u> page for more information on the latest package versions.

Features

Increase Productivity

Sending a document for electronic signature is simple using DocuSign for Sugar. Just drag and drop the DocuSign dashlet on any object, including custom objects, and click the "Send with DocuSign" button. The DocuSign dashlet is included by default on the Account, Contact, Lead, Opportunity, and Quote modules. Then, use the familiar DocuSign interface to specify recipients, define signing workflow, edit tags, and send the envelope from Sugar. View real-time updates on the status of DocuSign envelopes, and view signed documents automatically attached back to the originating record in Sugar.

Increase Revenue

Designed for sales, there's nothing new to learn with DocuSign. Documents are auto-routed to the right people, with reminders and expiration times. Decisionmakers can review & approve a contract within minutes. Signed agreements are legally binding & backed by a court-admissible audit trail DocuSign warrants compliance with the December 1999 Federal ESIGN Act, which established a Community framework for the use of electronic signatures on electronic contracts in the United States. DocuSign's advanced signature is ready and legal to accelerate the speed of business.

Gain More Control and Visibility into The Process

DocuSign provides an audit trail of edits and notifies every signer when a contract is changed. This helps streamline a negotiation, reduce errors, shorten the sales cycle, and lower costs. With DocuSign, you see in real-time who has received, reviewed, and signed a contract.

Take Advantage of Customization Opportunities

DocuSign is a platform designed and built for flexibility. DocuSign can be easily configured or customized to integrate with nearly any business process. DocuSign ships a complete set of APIs along with documentation and a world-class SDK to make extending any workflow a breeze.

Sugar Connector to DocuSign Administration

- DocuSign Connector Settings
- <u>Recipient Selection Behavior</u>
- <u>DocuSign Sweeper Job</u>
- DocuSign Queue

DocuSign Connector Settings

After installing the Sugar Connector to DocuSign, navigate to the Sugar Admin page, scroll down to the "DocuSign" section and click on "DocuSign Settings".

DocuSign

Manage settings for the DocuSign for SugarCRM connector.



Sugar will display the DocuSign Settings page where the admin can configure the following settings:

• **API Environment**: Select "Production" from the API Environment dropdown.

Note: If you are using a DocuSign Developer Account for testing or development, select "Demo" from the API Environment dropdown. If you

are not using a Developer Account and would like more information about obtaining one, please visit the DocuSign Developer Center at https://developers.docusign.com to get started.

• **Integrator Key**: This field is filled in by default (please leave this as-is). Integrator Key:

WSYS-b80b7334-341b-4314-84fd-471addc4d608

- **Log Level**: Logging can be used to aid in troubleshooting issues that might occur with this package. There are three (3) logging levels options:
- **Fatal**: This level logs any errors that forced a shutdown of the service or application to prevent data loss (or further data loss). This is only used where situations exist that could have caused data corruption or loss.
- **Erro**r: Any error which is fatal to the operation, but not the service or application (i.e., cannot open a required file, missing data, etc.). These errors will force user (administrator, or direct user) intervention. These are usually reserved for incorrect connection strings, missing services, etc.
- **Debug**: Information that is diagnostically helpful to more than just the developers (i.e., support techs, IT staff, system admins, etc.).
- **Logging Location**: The errors will be logged in SugarCRM file located at custom/docusign/sugarcrm.docusign.log
- Recipient Selection Behavior: The available options are:
- **Display list of potential recipients**: A list of potential recipients is opened for the user to select from by using checkboxes and the Select button.
- Do not use show potential recipients: The list of recipients will not be displayed and the following DocuSign actions are disabled: "Quick Send with DocuSign" action from Documents subpanel, "Quick" and "Use Template" actions from DocuSign dashlet. A warning message will be displayed. Instead, the "Send with DocuSign" action from Documents subpanel or "Send" action from DocuSign dashlet can be used in order to send documents. The recipients can be chosen only from the DocuSign drawer once this is opened.
- **Remove all DocuSign Envelope Status Records**: This action will remove all DocuSign envelopes and DocuSign Notes.

Remove all DocuSign Envelope Status Records Remove DocuSign login information for all users

• Remove DocuSign Login Information for All Users: This action will log out all DocuSign users.

Remove all DocuSign Envelope Status Records

Remove DocuSign login information for all users

Note: For first-time users, the "**Remove..**." buttons do not need to be used. However, these two buttons can be used to clear user data in Sugar as required. If this is the case, click the **Remove all DocuSign Envelope Status Records** and/or the **Remove DocuSign Login Information for All Users** button(s) and the cleanup takes place when the **Save** button is clicked.

The admin user can Log In from a DocuSign dashlet after the configurations are completed.

DocuSign		^ ¢
Overview	Statuses Notes	DocuSign User Settings
	Configure DocuSign	Log In

Note: The "Add to DocuSign", "Send with DocuSign" and "Quick Send with DocuSign" options will be available on the Documents subpanel only after the configurations are completed.

Ac	XYZ Funding Inc 🟠 🛛 🕞	ollow			< >	listorical S	ummary	Historical Na	rrative	dit 👻
应 DOC	CUMENTS (5 of 6+)									+ •
	Name 🔶	File 🖨	Category 🔶	Source		Status		\$	Publish Da	
☆	XYZ Funding Inc-Account Profile T	XYZ Funding Inc-Account Profile T		Sugar					2020-02-0	<i>d</i> •
☆	Merge to Word - Account Profile	Merge to Word - Account Profile		Sugar				Unlir	ık	
☆	Merge to Word - wDocs Test 01-1	Merge to Word - wDocs Test 01-1		Sugar				Add	to DocuSign	
☆	XYZ Funding Inc-wDocs Test.docx	XYZ Funding Inc-wDocs Test.docx		Sugar					with DocuSi	°
☆	XYZ Funding Inc-wDocs Test.docx	XYZ Funding Inc-wDocs Test.docx		Sugar				Quic	k Send with I	DocuSign

When the DocuSign user is not logged in, the "**New envelope**" tab (available only on record view dashlets) will be missing.



Recipient Selection Behavior

To configure recipient selection behavior, navigate to Admin > DocuSign Settings.

DocuSign

Manage settings for the DocuSign for SugarCRM connector.



Configure DocuSign settings

From the "Recipient Selection Behavior" dropdown field users can choose between two behavior options:

Recipient selection behavior:



• **Display list of potential recipients**. By setting the behavior to this option, a list of potential recipients will always be opened, regardless of the number of recipients.

Select	signer recipients			
Selected: (3) di © Samuel W © Barbara M ©			
XY2 Fun	di 🕹 Samuel W 🤤 Barbara M 🤤			
	Name	Email Address	Type 🖲	In Sugar 🖲
	XYZ Funding Inc	mbulacu@w-systems.com	Signer	
•	Samuel Warren	samuel.warren@aol.com	Signer	
۲	Barbara Montgomery	barbara.montgomery@gmx.com	Signer	

- **Do not use show potential recipients**. By changing the behavior to this option, the list of potential recipients will never be opened, regardless of the number of available recipients.
 - When enabled, the following DocuSign actions will be disabled: the "Quick Send with DocuSign" action from documents subpanel, and the "Quick" and "Use Template" actions from DocuSign dashlet. A warning message will be raised.

 \times



 When enabled, the "Send with DocuSign" action from the Documents subpanel and the "Send" action from DocuSign dashlet can be used to send documents. The recipients can be chosen only from the DocuSign drawer once it opens.

DocuSign Sweeper Job

The status of the envelope uploaded to DocuSign is updated by the DocuSign Sweeper Job scheduler. The scheduler is automatically created once the package is installed, set to "Active", and it will run once a day at 12:00 am. For more information on scheduled jobs in Sugar, refer to the <u>Schedulers</u> documentation.

DocuSign Queue

The Queue page can be accessed from the DocuSign section on the Sugar Administration page.



The Queue page shows the envelopes that will be checked when the <u>DocuSign</u> <u>Sweeper Job</u> runs. The table status at certain moments can be seen on this page.

Queue with no records: Accounts Contacts Opportunities DocuSign Queue No envelopes in queue. Queue with records: DocuSign Envelopes Queue

Clear Queue

Date entered 2017-02-17 13:29:08 Envelope subject MERGE Field-undefined 1/17/2017, 9:36:06 AM - DOCUSIGNED - DOCUSIGNED - DOCUSIGNED.pdf

Using the Sugar Connector to DocuSign

- <u>DocuSign Dashlet</u>
 - <u>User Settings</u>
 - <u>Tabs</u>
 - <u>Chart</u>
- Notifications

- Adding a Related Contact as Recipient
- DocuSigned Document
- DocuSign Envelope and Audit
- <u>Resend Envelopes</u>
- In-Session Sending Experience
- <u>Quick Send with DocuSign</u>
- <u>Template Mapping of Recipients</u>
- <u>DocuSign Envelopes Recovery</u>
- <u>Sending Documents Merged With wDocs to Signature</u>

DocuSign Dashlet

To send documents with DocuSign, users must add the DocuSign Dashlet to the record view dashboard.

1. Navigate to the desired record view dashboard and follow the instructions for your Sugar version to <u>add a new dashlet</u>. Select the "DocuSign" dashlet when prompted.

📚 🔹 Accounts 👻 Contacts 💌	Opportuniti	es ▼ Leads ▼ Calendar ▼ Reports ▼ Da	ata Priv	acy 🔻	Quotes 🔻
Add a Sugar Dashlet®	Search by Title, Description le	Cancel			
Search by Title, Description					
Title	\$	Description	\$		
Active Tasks		The Active Tasks dashlet displays due now, upcoming a	n	۲	
DocuSign		Send documents using DocuSign and track status.		۲	
Forecast Bar Chart		Displays the Forecast Bar Chart for a specific Time Perio	od	۲	

- 2. Save the dashboard with your new dashlet.
- 3. On the dashlet, click on "Configure DocuSign" and the DocuSign Credentials page will open. Enter your DocuSign username and password and then press "OK".

DocuSign Cree	lentials	Х
Email:		
Password:		
	ОКСа	ncel

Now you can send envelopes with DocuSign by using the dashlet. If the DocuSign dashlet is not installed on the current dashboard in Record View, the DocuSign

actions will still be available on the Documents subpanel as long as the DocuSign user is connected:

Ac	XYZ Funding Inc 😭 📑	ollow		<	> Historica	I Summary Historic	al Narrative	Edit 👻 »	DocuSign Das	hlet 🝷			Create
Website	www.xyzfundinginc.com		Office Ph +1 - 712	ione 2 - 354 - 2880				^	DocuSign				^
Date M			Type						Overview St	atuses Notes Dra	New Envelope	DocuSi	gn User Settings
	2-05 10:27 by Ana Popescu		Custom	ier					Name	File	Status	Publish Date	Remove
	s Center Name Business Center							- 1	XYZ Funding Inc-/	A XYZ Funding Inc-A		2020-02-07	Remove
isigne na Po	d to pescu		Industry Apparel					_	Send	Quick Send Use 1	emplate Cancel		
ndustry	/												
JSTO	MER JOURNEYS												
	MER JOURNEYS						8		Ø				
elated	-						3	Ⅲ ○ + •	ø				
lated	Filter All Records Search		Category \$	Source	¢ Sta	stus	Publish D	_	G				
DC	All Filter All Records Search CUMENTS (5 of 6+) Name			Source Sugar	¢ Ste	stus		+ -					
lated DC	All Filter All Records Search CUMENTS (5 of 6+) Name XYZ Funding Inc-Account Profile	Fie ¢			\$ Std	stus	Publish D	+ •	G				
ated DC	All Filter MI Records Search ICUMENTS (5 of 6+) Iname Image: Search Search Name Image: Search Image: Search Search VZZ Funding Inc.Account Profile Image: Search Image: Search Search	File ¢ XYZ Funding Inc-Account Profile		Sugar	\$ 50		 Publish D 2020-02- 	+ •	5				
elated	All Filter MI Records Search ICUMENTS (5 of 6+) Iname Image: Search Search Name Image: Search Image: Search Search VZZ Funding Inc.Account Profile Image: Search Image: Search Search	File XYZ Funding Inc-Account Profile Merge to Word - Account Profile Merge to Word - wDocs Test 01		Sugar Sugar	\$ Sta		 Publish D 2020-02- 2020-01- 	+ •	G				

DocuSign Dashlet User Settings

The "DocuSign User Settings" menu is available at the top-right menu of the DocuSign dashlet.

DocuSign					^ \$
Overview Sta	atuses Notes	Drafts	New	Envelope	DocuSign User Settings
Name	File	St	atus	mbulacu@	ow-systems.com at W-Systems
XYZ Funding Inc-A	A XYZ Funding I	nc-A		Log Out	
Send	Quick Send	Use Templ	ate	Cancel	
Jenu	Quick Sent	ose remp	ate	cancer	

The DocuSign User Settings menu has the following options:

- **[Current User]**: The user currently logged in will be displayed along with their email address.
- Log Out: This option will disconnect the current user.
- **Switch Accounts**: This third option will only be available in the menu for users with multiple accounts for the email address.

DocuSign Dashlet Tabs

Users can observe different tabs at the top of the DocuSign dashlet for each view: Home, List View, and Record View.



DocuSign Dashlet tabs in Home screen and List Views:

- **Overview**: includes the general <u>DocuSign Chart</u> and a counter for each status.
- **Statuses**: includes all envelopes added to DocuSign, together with the details associated with each envelope (Date Created, Created By, Subject, Status).

DocuSign Dashlet tabs in Record Views:



- **Overview**: includes the general <u>DocuSign Chart</u> and a counter for each status.
- **Statuses**: includes all envelopes added to DocuSign, together with the details associated with each envelope (Date Created, Created By, Subject, Status).
- Notes: includes a Note for each envelope status.

Overview Statuses	Notes	Drafts New Envelop	e DocuSign	User Settings 🕶
Date Created	A Nar	ne 🔶	Created By	\$
2020-02-11 14:47:58	Doc	cusign envelope XYZ Fun	Jen Smith	
2020-02-11 14:47:12	Doc	cusign envelope XYZ Fun	Jen Smith	
2020-02-11 14:46:16	Doc	usign envelope XYZ Fun	Jen Smith	
2020-02-11 14:44:41	Doc	usign envelope XYZ Fun	Jen Smith	
2020-02-11 14:43:54	Doc	usign envelope XYZ Fun	Jen Smith	
2020-02-11 14:40:12	Doc	usign envelope XYZ Fun	Jen Smith	
2020-02-11 14:39:26	Doc	usign envelope XYZ Fun	Jen Smith	

• **Drafts**: Here, users can save Envelopes as Drafts. Clicking on the Send button next to each Draft will take the user to the DocuSign Send panel.

DocuSign					^ ¢
Overview Status	es Notes	Drafts	New Envelope	DocuSign I	Jser Settings ▼
Date Created	Created By		Subject	Envelope ID	Send
2019-03-25 16:40:	Alexandra Voi	cule	AccoutProfile - DO	f063220b-1ce5-4a	Send
					- F

• **New Envelope**: Users can View, Add, or Remove new documents that will be sent via DocuSign.

Overview Status	es Notes Drafts	New Envelope	DocuS	ign User Settings 🔻
Name	File	Status	Publish Date	Remove
XYZ Funding Inc-A	XYZ Funding Inc-A		2020-02-11	Remove

DocuSign Dashlet Chart

A DocuSign Chart is available on the Overview tab in the DocuSign Dashlet. Users can differentiate between different envelope statuses displayed in the Chart by their colors.

Note: Users with the **DrillDown Package** will notice a change in chart colors.

Hovering over a chart slice will display a tooltip with the number and percentage of envelopes having that status:



Note: Starting with version **3.10**, the DocuSign dashlet also supports a tooltip for the total number of envelopes in the dashlet.



Clicking on any slice of the chart will take the user to the Statuses tab and will display a list of all envelopes with the selected status:

DocuSign							^	¢
Overview	Status	es No	otes Drafts	s New Envelo	pe	DocuSign User S	ettings	•
Date Created	\$	Created	By 🗢	Status / History	\$	Envelope ID	¢	
2020-02-11 1	4:46:	Jen Smit	th	sent		f3377272-a8b1-4	Э	•

Clicking in the center of the chart will take the user to the Statuses tab with all envelopes in any status.

DocuSign						^ ¢
Overview Statuses Notes Drafts New Envelope DocuSign User Setti						
Date Created	\$	Created By	\$	Status / History	Envelope ID	٥
2020-02-11 1	4:46:	Jen Smith		sent	f3377272-a8b1-4	• C
2020-02-11 1	4:43:	Jen Smith		voided	51db597f-0256-4	
2020-02-11 1	4:38:	Jen Smith		completed	63cf4fa4-ca7f-43	• C
•						► F

This function is also available for **Notes**.

Notifications

All envelope actions from DocuSign will generate a Sugar Notification for the user who generated the envelope. Each notification will include information on the Type and Severity of the Envelope.

Notific	cations (14)			Results per	Page: 20 -
Filter 🔻	Create Search by subject				2 🖩 0
-	Severity \$	Subject \blacklozenge	Related to	Status	^ ø
	DocuSign Info	Sent:XYZ Funding Inc-Account Profile Te	XYZ Funding Inc-Account Profile Templat	Unread	۲
	DocuSign Info	Completed:XYZ Funding Inc-Account Pro	XYZ Funding Inc-Account Profile Templat	Unread	۲
	DocuSign Info	Voided:XYZ Funding Inc-Account Profile	XYZ Funding Inc-Account Profile Templat	Read	۲
	Warning	Customer Journey license is about to ex		Read	۲
	DocuSign Info	Sent:XYZ Funding Inc-Account Profile Te	XYZ Funding Inc-Account Profile Templat	Read	۲
	info	New Stock Reports Available		Read	۲
	DocuSign Info	Sent:XYZ Funding Inc-Account Profile Te	XYZ Funding Inc-Account Profile Templat	Read	۲
	DocuSign Info	Delivered:XYZ Funding Inc-Account Profil	XYZ Funding Inc-Account Profile Templat	Read	۲
	DocuSign Info	Delivered:XYZ Funding Inc-Account Profil	XYZ Funding Inc-Account Profile Templat	Read	۲
	DocuSign Info	Completed:XYZ Funding Inc-Account Pro	XYZ Funding Inc-Account Profile Templat	Read	۲
	Warning	Customer Journey license is about to ex		Read	۲
	DocuSign Info	Sent:XYZ Funding Inc-Account Profile Te	XYZ Funding Inc-Account Profile Templat	Read	۲
	Warning	Missing SMTP Server settings		Read	۲
	DocuSign Info	Sent:XYZ Funding Inc-Account Profile Te	XYZ Funding Inc-Account Profile Templat	Read	۲

Adding a Related Contact as Recipient

If a record has one or more Contacts related to it, the user can select which contact to send the envelope to. The **Select Signer Recipients** drawer has all contacts selected as recipients by default. The user can select which of the related contacts to receive and sign the document.

Select	signer recipients			
Selected: (3	3) li 🌒 Samuel W 🕲 Barbara M 🎱			
ATETUIK				
	Name	Email Address	Type 0	In Sugar
۲	XYZ Funding Inc	mbulacu@w-systems.com	Signer	
۲	Samuel Warren	samuel.warren@aol.com	Signer	
۲	Barbara Montgomery	barbara.montgomery@gmx.com	Signer	

DocuSigned Document

New records for the DocuSigned documents are created in the **Documents** module. These are related to the record from where the document was sent and to the <u>DocuSign Envelope Module</u>.

XYZ Funding Inc-Account Profile Template - DOCUSIGNED.pdf

Edit 💌			
			-
File Name:	XYZ Funding Inc-Account Profile Templat	e - DOCUSIGNED.pdf	
Document Name:	XYZ Funding Inc-Account Profile Templat	e DOCUSIGNED.pdf	
Document Type:			
FOR LABEL MERGING:	Ø		
USE REVISIONS:	Ø		
IS MERGED:			
Publish Date:	2020-02-12		
Expiration Date:			
Description:			
Related Document:			
Assigned to:	Jen Smith		-
Accounts			
Create 💌			
Name \ominus			City 🔤
XYZ Funding Inc			Orlando
Select 💌			
Name 😄			Envelope Status $\ensuremath{\oplus}$
XYZ Funding Inc-Account Profi	ile Template - DOCUSIGNED.pdf		completed

DocuSigned Documents can be recognized by their name, constructed in the following way:

[First_document_name_added_in_envelope] - DOCUSIGNED.[file_extension]

DocuSign Envelope and Audit

After the DocuSign module is installed on a Sugar instance, the **DocuSign Envelope** module will be created automatically.

Accounts • Contacts • Opportunities • Leads • Calendar • Reports • Data Privacy • Quotes • Documents • Emails • Campaigns • Calls • DocuSign Envelopes •

Once new Envelopes or Drafts are created with DocuSign, a new record is automatically created in the **DocuSign Envelopes** module. The module contains all relevant information about each record:

- **DocuSign Envelope Name** given by the first document name (NOT filename) added to the envelope.
- **Completed DocuSign Envelope Name** all completed documents are saved with the **DOCUSIGNED** particle at the end of the name.
- Envelope ID Envelope Status the current status of the envelope. It will be updated each time a change is made. The Status of an envelope can be changed through two methods: Scheduled Job or DocuSign Notification.
 - Note: DocuSign Envelope statuses are automatically updated in Sugar without running a Scheduled Job. By default, the <u>DocuSign</u> <u>scheduled job</u> is set to run once a day.
- **Subject** given by the first document name (NOT filename) added to the envelope.
- Assigned To the user that initially created the envelope. Flex Relate Field - contains information on the module and the hyperlinked record where the document has been sent.
- **Completed Document** this field is populated for the completed envelopes, exclusively.
- Last Audit this is a datetime type of field and is automatically updated with every audit performed. It contains the date and time when an update for the envelope has been requested from DocuSign regarding the current envelope.

Updates regarding the **Envelope Status** can be requested in two different ways:

- Manually. Use the Fetch from DocuSign action available in Record View for each envelope.
- Automatically. Run the DocuSign Scheduled Job action.

Documents in Envelope subpanel: all documents created in **DocuSign Envelope** can be found in the **Documents in Envelope** subpanel.

DE XYZ Funding Inc-Account Profile Template - DOCUSIG	NED.pdf 🟠 < 🖌 Edit 👻
Subject XYZ Funding Inc-Account Profile Template - DOCUSIGNED.pdf	
Assigned to Jen Smith	Teams Global (Primary)
Account XYZ Funding Inc	
Completed Document XYZ Funding Inc-Account Profile Template - DOCUSIGNED - DOCUSIG	Last audit 2020-02-12 10:42
Date Created 2020-02-12 10:41	Created By Jen Smith
Date Modified 2020-02-12 10:42	Modified By Jen Smith
Related ~ All Filter All Records Search	2 🖩 O
DOCUMENTS IN ENVELOPE (1)	+ -
Name 🔶 File 🔶 Category	♦ Source ♦ Status ♦ F
☆ XYZ Funding Inc-Account XYZ Funding Inc-Account	Sugar 2 🖋 💌

Notes subpanel: a new **Notes** subpanel will be created for each record in the **DocuSign Envelopes** module. The subpanel holds information about each envelope's status.

DE	XYZ Fundi	ng Inc-Acc	ount Prof	ile Template ·	- DOCUSIGN	ED.	pdf ☆			<	>	Edit	•	*
00 DO	CUMENTS IN E	ENVELOPE (1)									+	•	
	Name	\$	File	\$	Category		Source	4	Status		\$	F		
☆	XYZ Funding In	ic-Account	XYZ Fundin	g Inc-Account			Sugar					2	•	
	DTES (2)											+	•	•
	Name					\$	Date Modified							
☆	Docusign enve	lope XYZ Fund	ling Inc-Accou	unt Profile Templa	te - DOCUSIGNE		2020-02-12 10:42					۲	•]
☆	Docusign enve	lope XYZ Fund	ling Inc-Accou	unt Profile Templa	te - DOCUSIGNE		2020-02-12 10:41					۲	•	

Accounts/Contacts/Leads/Targets/Opportunities/Cases subpanels: based on email addresses, new relations between envelope records and different modules are created.

In the example below, we have an email address from the **Accounts** module, so only the Accounts subpanel is populated.

ACCOUNTS (1)								
	Name	\$	City	\$	Billing Country	\$	Phone	
☆	XYZ Funding Inc		Orlando		USA		+1 - 712 - 354 - 2880	• •
	SES							+ •
(i) co	NTACTS							+ •
Le LEA	ADS (0)							+ •
Op OP	PORTUNITIES							+ •
	RGETS							+ •

Resend Envelopes

Users that want to resend envelopes can manage to do so from the DocuSign Dashlet.

Note: The Resend action is only available for the "Sent" and "Delivered" envelope statuses.

Go to the Statuses tab and click on the action menu next to any Envelope in the list view. Here you will see the Resend action item:

DocuSign							^	٥
Overview	Status	ses Notes	Draft	s New Envelo	ope			
				Doo	cuSign	User Se	tting	5▼
Date Created	\$	Created By	\$	Status / History	\$	Enve	¢	ł
2020-02-12 0	8:41:	Jen Smith		completed		afce	Э	-
2020-02-11 1	4:46:	Jen Smith		sent		f337	Э	•
2020-02-11 1	4:43:	Jen Smith		voided	send			
2020-02-11 1	4:38:	Jen Smith		completed		63cf	Э	-

The Resend action is also available from the DocuSign Envelopes record view actions menu.

DE XYZ Funding Inc-Account Profile Template.xlsx 🔅		< > Edit -
Envelope ID		Share
f3377272-a8b1-46d2-9680-43baadd0bfe2		Find Duplicates
Envelope Status sent		Сору
Subject		Historical Summary
KYZ Funding Inc-Account Profile Template.xlsx		View Audit Log
Assigned to	Teams	Envelope History
en Smith	Global (Primary)	Fetch from DocuSign
Account		Resend
YZ Funding Inc		Delete
Completed Document	Last audit 2020-02-11 16:47	Merge Document
Date Created	Created By	Merge Document to PDF
2020 02 44 46 46	1 6 M	

In-Session Sending Experience

The In-Session feature can be used only with the following actions:

- Send with DocuSign: From the Document subpanel
- Send: From the New Envelope tab on the DocuSign dashlet

Once any of the actions above is triggered, the **Select Signer Recipients** drawer opens.

Select	signer recipients			
Selected: (3				
XYZ Fund	li 🛇 Samuel W 🛇 Barbara M 🛇			
	Name	Email Address	Туре 🖲	In Sugar 0
	XYZ Funding Inc	mbulacu@w-systems.com	Signer	
۲	Samuel Warren	samuel.warren@aol.com	Signer	
	Barbara Montgomery	barbara.montgomery@gmx.com	Signer	

The Select Signer Recipient drawer contains data regarding the following:

- Name
- Email Address
- **Type**: The header will have an info tooltip that will explain each value of the Type dropdown field:
 - Viewer (Certified Delivery): needs to receive the envelope but does not need to sign the document.
 - Viewer (Carbon Copy): gets a copy but does not need to sign the document.
 - Signer: needs to sign the document.

📚 🔹 Accounts 🔹 Contacts 🔹 Opportunities 🔹 Lead	ds 🕶 Calendar 💌 Reports 💌 Data	Privacy 👻 Quotes 👻 Documents 👻
Select signer recipients		Viewer (Certified Delivery): needs to receive the envelope but does not
Selected: (3)		need to sign
XYZ Fundi 🕲 Samuel W 🕴 Barbara M 🕲		Viewer (Carbon copy): gets a copy and does not need to sign
		Signer: needs to sign the document
✓ Name	Email Address	Туре 🗿

• **In Sugar**: This is a checkbox that once ticked will open the envelope from Sugar without sending an email.

Select	signer recipients			
Selected: (XYZ Fund	3) di 🕲 Samuel W 🅲 Barbara M 🏵			
	Name	Email Address	Туре 🚯	In Sugar
	XYZ Funding Inc	mbulacu@w-systems.com	Signer	
	Samuel Warren	samuel.warren@aol.com	Signer	
	Barbara Montgomery	barbara.montgomery@gmx.com	Signer	

Note: If a recipient is marked as "Viewer (Carbon copy)" and also with "In Sugar" checked, the drawer will not close and an error is raised: "Error Viewer (Carbon copy) recipients can not open the envelope from Sugar." Users must untick the "In Sugar" checkbox to complete this action. The Carbon Copy viewer will only receive a copy of this envelope.

Once the envelope is sent, this can be opened as each recipient from Sugar using the "Open as [recipient_name]":

DocuSign							^ ¢
Overview	Status	es Notes	Draft	s New Envelop	pe	DocuSign User Se	ettings 🔻
Date Created	\$	Created By	\$	Status / History	\$	Envelope ID	۰
2020-02-12 1	1:57:	Jen Smith		sent		55a5e0dc-f70c-4!	ত 🔹
2020-02-12 0	8:41:	Jen Smith		completed		Resend	
2020-02-11 1	4:46:	Jen Smith		sent		Open as XYZ Fun	ding Inc
2020-02-11 1	4:43:	Jen Smith		voided		51db597f-0256-4	
2020-02-11 1	4:38:	Jen Smith		completed		63cf4fa4-ca7f-43	ອ -

The DocuSign document will open in a new tab where the user can sign the document.

Once signed, the tab automatically closes.

Quick Send with DocuSign

The "Quick Send with DocuSign" action is available from the Documents subanel in Record View but also from the "New Envelope" tab on the DocuSign dashlet. This action will not provide the <u>In-Session Sending Experience</u> presented above.

Quick Send with DocuSign in the Documents Subpanel:

DOC 😶	CUMENTS (5 of 6+)							+ •
	Name 🔶	File \$	Category	\$ Source	\$ Status	\$	Publis	
습	XYZ Funding Inc-Account Pro	XYZ Funding Inc-Account Pro		Sugar			2020-	<i>i</i> -
샵	XYZ Funding Inc-Account Pro	XYZ Funding Inc-Account Pro		Sugar		Unlink		
습	XYZ Funding Inc-Account Pro	XYZ Funding Inc-Account Pro		Sugar		Add to D	ocuSign	
샵	Merge to Word - Account Pro	Merge to Word - Account Pro		Sugar		Send wit		
☆	Merge to Word - wDocs Test	Merge to Word - wDocs Test		Sugar		Quick Se	nd with D	ocuSign

Quick Send with DocuSign in the DocuSign Dashlet:

DocuSign						^ ¢
Overview	Statuses	Notes	Drafts	New Envelope	DocuSign User Se	ttings 🔻
Name	File	e		Status	Publish Date	Remov
Send	Quic	k Send	Use Tem	plate		•

Template Mapping of Recipients

DocuSign has a new feature that allows users to see the number of recipients related to the selected template. The **Template Mapping of Recipients** feature allows users to relate and map recipients with a template in DocuSign. To manage this, follow the steps below.

- 1. Go to DocuSign and log in with your user credentials.
- 2. Click on the Templates button in the header menu.
 DocuSign eSignature
 Home Manage Templates Reports Admin
- 3. Create a new template by clicking on the **New** button. Select the **Create Template** option from the menu.

DocuSign Develo	per Sand	lbox		номе	MANAGE	TEMPLATES	REPORTS				0
					Developer Sandb	ox Environment					
NEW Create Template		My Ten	nplates						Q Search My Templat	es	++ FILTERS
Upload Template	-		Name		Owner		PowerForms	Created Date	Last Change 🔻	Folders	
Create PowerForm			DS Template Eligible for matching		Mihaela	Bulacu		2/12/2020 02:28:54 pm	2/12/2020 02:34:09 pm		USE 🔻
All Templates			[Untitled] Eligible for matching		Mihaela	Bulacu		2/12/2020 02:28:53 pm	2/12/2020 02:28:54 pm		USE T
FOLDERS	+										

- ▶ SHARED FOLDERS +
 - **Note**: When creating a new template make sure to:
 - Upload documents
 - Add recipients to the envelope
 - Set signing order
 - Set role for each recipient. There is already a list of roles offered by DocuSign:
 - Needs to sign
 - In Person Signer
 - Receives a Copy
 - Needs to View
 - Allow to Edit
 - Specify Recipients
 - Update Recipients
 - Set Email subject
 - Add Email Message
- 4. Save your template.
- 5. Go to your DocuSign dashlet in Sugar, in the New Envelope tab. Press the Use Template button.



6. **Select** your template from the **Select Template** drawer that opens.

📚 -	Accounts • Contacts • Opportunities • Leads • Calendar • Reports • Data Privacy • Quotes • Documents • Emails • Campaigns • Calis • Meetings • Tasks • i aleas . Q 🚺	<u>}-</u> +
Select	emplate(s)	Select
Select	Name	
•		
•	DS Template	

7. Choose the recipient(s) from the **Select Signer Recipients** drawer and set **Roles** for each of them.

€.	Accounts Contacts Opportunities	Leads 👻 Calendar 👻 Reports 👻 Data Privacy 👻	Quotes 👻 Documents 👻 Emails 👻 Cam	paigns 👻 C
Select	signer recipients		Cancel Bao	k Select
elected: (3 XYZ Fund	3) ii 🎯 Samuel W 🎯 Barbara M 🕲			Res
	Name	Email Address	Role	¢
	XYZ Funding Inc	mbulacu@w-systems.com	Select	-
	Samuel Warren	pscondac@w-systems.com		_
V	Barbara Montgomery	apopescu@w-systems.com	Needs to Sign Receives a Copy	
			Needs to View	

Once the user sets roles for each recipient, a new web tab with the configured document will open.

<	Document from Jen Smi				② ACTIONS ▼ RECIPIENT PRE	VIEW
•	Mihaela Bulacu	Recipient from the DS template	5 년 🗇 219% 🔻 🔀			
٢,	Mihaela Bulacu				 Docur	ents 🔅
ы	XYZ Funding Inc Barbara Montgomery				Configuerd in the DS template and automatically added to new	ts Template.docx 🔸
Ш	Samuel Warren	Recipients from Sugar	Sign	Sign	envelopes	
11	Edit Recipients			_		Hand Sector Sect
6		W. Systems				ille, ille,
leical	Name	W-Systems	Sign	Sign		
	Company		· ·	—	1	<u>।</u> त

Note: The Recipient signing order in the DocuSign template will be the same as the one established when the template was created. Add Recipients to the Envelope

		you automatically receive a copy of the completed envelope.	
1	1	Role	🖋 NEEDS TO SIGN 🔻 MORE 🔻
	L	Needs to Sign	
		Name	
		Mihaela Bulacu	
	L	Email	
	L	mbulacu@w-systems.com	
2	L	Role	O NEEDS TO VIEW ▼ MORE ▼
	L	Needs to View	
		Name	
	8	Mihaela Bulacu	
	L	Email	
	L	mbulacu@w-systems.com	
3	L	Role	CC RECEIVES A COPY V MORE V
		Receives a Copy	
		Name	
		Mihaela Bulacu 🔳	
		Email	
		mbulacu@w-systems.com	

DocuSign Envelopes Recovery

The recovered DocuSign envelope record will be assigned to the User with the corresponding 'Sender email'.

The 'Parent' field is populated on the new recovered envelope with the corresponding account/contact that has the same email address as the envelope recipients. If an account record is found, that will be the envelope's parent. If a contact record is found, first we try to use his parent account (if set) and then we use the respective contact record.

Start: 08/13/2020	End: 08/13/2020				
Bulk					
Schedule recover envelopes for user	Schedule recover all				
User name - DocuSign Account [Ema	ail]	-			
User Envelopes					
Monica A - W-SYSTEMS [mmanea@w-	systems.com]	× - List	Get selected		
		You have selected all 2 en	velopes		
Envelope Name Status	Sender email	Created on	Last modified	Envelope URI	
✔ abc - DOCUSIGNED.pdf sent	mmanea@w-systems.com	August 13th 2020, 2:17:47 pm		/envelopes/bb43dafc-914c-4576-a44d-e86bb8527533	Get
✓ abc - DOCUSIGNED.pdf sent	mmanea@w-systems.com	August 13th 2020, 1:59:40 pm		/envelopes/5b0ad050-9f3f-41c8-b133-c31c07ef99b0	Get

- **Start Date**: The start date of the interval you want to set up Sugar to search for recovered envelopes.
- **End Date**: The end date of the interval you want to set up Sugar to search for recovered envelopes.
- Schedule Recover Envelopes for User: This option will create a Schedule Job that recovers the envelopes for the specified interval, for a specific DocuSign User
- **Schedule Recover All**: This option will create a Schedule Job that recovers all envelopes for the specified interval, for all users
- **User Envelopes**: This field shows the users for which the envelopes are recovered.

Ticking the **Envelope Name** checkbox will automatically select all envelopes.

Sending Documents Merged With wDocs to Signature

Documents merged with wDocs can now be sent for signature to DocuSign by

creating a process definition in <u>SugarBPM</u>.

Note: To set up this behavior, you must have <u>wDocs</u> installed in your instance and you must be using Sugar Sell, Serve, Enterprise, or Ultimate.

1. Navigate to **Process Definitions** and press the **Create** button.

-	Accounts 👻 Contacts	 Opportunitie 	s 🔻 Leads 🔻	Process Definition	s 🕶 🚦
Proces	ss Definitions (3)				Create »
	Name 🗘	Target Module 🔶	Status 🔶	Run Order 🔶	Assig 🌣
☆	Test PD - DocuSign and w	Accounts	Enabled	1	Adm 👁 💌
☆	Test Process definition	Accounts	Disabled	1	Adm 👁 💌
☆	Test Process Definition	Accounts	Disabled	1	Adm 👁 💌

2. Add a starting event and configure it as follows:

Event: All updat	es			×
	Module: *	Accounts	~	0
	Applies to: *	Updated Records Only (All Updat	~	0
	Criteria:			
			Cancel	Save

3. Add an action and set up the **Action Type** to **wDocs Merge**.

All updates	wDocs WI & Settings	DocuSign	Finisl
	S Action Type	[Unassigned]	
	m Delete	Business Rule	
		Assign User	
		Round Robin	
		Change Field	
		Add Related Record	
		wMaps Geocode	
		wDocs Merge	

4. Right-click on the **wDocs Action** type and go to **Settings**.

wDocs Merge Options		×
Document Name	test-wDocs1.docx 🗸	Â
Merge Type	DOCX	
Email Template	Select 👻	
From: *	Current User -	
To:		
		_
	Cancel	Save

5. Add another action with a form button to send merged documents for signature to **DocuSign**:

Activity: DocuSign	×
General Readonly fields Required fields Expected Time	
Form Buttons: Send to DocuSign ~	
Other Routing Options: Change Assigned To User: □	
Team: Global 🗸	
Select New Process User:	
Cancel	Save

6. Add an End event configured like in the image below.



7. Save your Process Definition configuration.

To use this new feature, go to the Module for which you have defined the process (Accounts, in our example), and open a record in **Record View**.

📚 🔹 Accounts 👻 Contacts 👻 Opportunities	▼ Leads ▼ Calendar ▼	Reports 👻 Quotes 👻 Documents 🗨
Ac Account - test Process Definition 🛱		< > Edit v »
+Website	+Industry	Share
		Find Duplicates
+Member of	Туре	Сору
	Analyst	Historical Summary
+Business Center Name	+Service Level	View Audit Log
Assigned to Administrator	+Office Phone	View Personal Info
+Tags		Delete
Related - All Filter All Records Search		Map Record
		Directions from current user
(CI) CALLS		Geocode record manually
Me MEETINGS		Merge Document
Ts TASKS		Merge Document to PDF

Merge record data into a new wDocs Microsoft Word document.



Create a new home dashboard with **Processes**.

📚 🗸 Accounts 👻 Contacts 👻	Opportunities - Leads	▼ Calendar ▼ Reports ▼ I
Add a Sugar Dashlet [®]		Cancel
Process		
Title	Description	\$
Process Business Rules	Process Business Rules dashle	et displays th
Process Definitions	Process Definitions dashlet dis	splays the te
Process Email Templates	Process Email Templates dash	let displays t
Processes	Processes dashlet displays the	e templates t 👁

The new dashboard will display the new process definition set up with the merged document.

Processes Current Ov	erdue				
Current Ov	verdue				
			1 My Processes		
Administrator	16 - Accoun 9 days ago Doc Sign and wDoc	uSign	ss Definition		

Clicking the entry will open a record view of the process with a predefined button that allows users to send the merged document to signature.

📚 🔹 Accounts 👻 Contacts 👻 Opportunities 👻 Leads 👻 Calendar 👻 Reports 👻	Quotes 👻 Processes 👻
Test PD - DocuSign and wDocs DocuSign	Send to DocuSign
Website Industry	
+ Member of	
Type Analyst + Business Center Name	
Service Level	
Assigned to Administrator	
+ Office Phone	

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