SCIES-I

How To Amend Your Drill Search

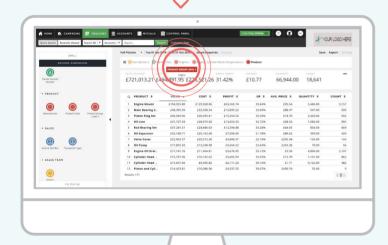
Desktop

Once you have taken your drill path as far as you wanted it's possible to take a step back and re-drill to give yourself a set of results. The drill path shown highlights the names of the customers who have previously purchased pencils.

01 DRILL TRAIL

At the top of the enquiry you will see your drill path, colour coded using the bubbles you have used to create your enquiry. Click on any of these options to be taken back to a previous step.

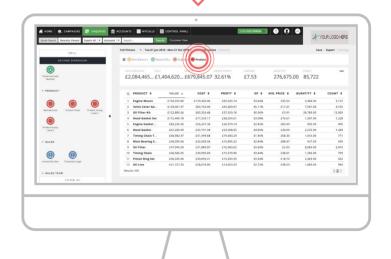
In this example we have gone back to Product Group Level One





If you now click on a new bubble from the left hand side selection you will see this has taken us into a different results list depending on what was selected.

In this example we used the moved straight to product this time instead of using the product group levels.





• • US phone: (847) 868-8175 • • •



From here you can drill further, or take a step back again and take a new path through your data.

Try changing the order in which you drill to see how the results can identify different information.

Note: You can jump back as little or as many steps as you need from your original drill path and jump forward should you need to. This will give you the flexibility to investigate your sales figures in more dynamic ways.

| Manufacturer Product Code | Product Group Level 2 | | | | | | £35.54 | 5,484.00 | 3,157 | |
|---------------------------|--------------------------|----|-----------------|-----------|---------|----------|--------|--------------|------------|---------|
| Product Group Level 3 | | | O INVOICE NUMB. | VALUE - | COST 0 | PROFIT # | GP 0 | AVG. PRICE 0 | QUANTITY 0 | COUNT 0 |
| | | | 1 42027362 | £1,303.40 | £857.62 | £445.78 | 34.20% | 128.33 | 46.00 | 3 |
| | | | 2 90983144 | £783.65 | (524.77 | £258.88 | 33.04% | 629.02 | 27.00 | 6 |
| * SALES | | | 3 98990594 | £696.74 | 6478.04 | £218.70 | 31.39% | £19.35 | 36.00 | 5 |
| | | | 4 90300174 | 6692.19 | £480.91 | 6211.28 | 30.52% | \$32.95 | 21.00 | 4 |
| | | | 5 90043284 | £664.50 | £473.04 | £191.46 | 28.81% | £19.54 | 34.00 | 2 |
| 0 | | | 6 87266324 | £629.39 | £420.51 | £208.88 | 33.19% | £15.35 | 41.00 | 3 |
| Transaction type | | | 7 89551554 | 6574.54 | £386.46 | £188.08 | 32.74% | \$22.10 | 26.00 | 3 |
| | | | 8 85818714 | £555.26 | £374.04 | £181.22 | 32.64% | £18.51 | 30.00 | 3 |
| - SALES TEAM | | | 9 89394844 | £540.95 | £365.52 | £175.44 | 32.43% | £22.54 | 24.00 | 1 |
| | | | 10 87953494 | 6525.96 | £377.32 | £148.64 | 28.26% | 621.91 | 24.00 | 2 |
| | | | 11 85887404 | £519.75 | £346.95 | £172.80 | 33.25% | \$13.33 | 39.00 | - 4 |
| Branch | | | 12 89668022 | £516.56 | £430.47 | £86.09 | 16.67% | £258.28 | 2.00 | 2 |
| | | Pa | mults: 2631 | | | | | | | 101 |
| FILTER (a) | | | | | | | | | | |
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